

BASTION ENTERPRISE STRATEGIC TRANSFORMATION (BEST)



Empowering Growth & Profitability

SME enterprises are indisputably the backbone of our Malaysian economy. Being the largest employment segment with impressive track records of year-on-year growth, SME are well positioned to continuously spearhead the growth and sustainability of both our nation's economy and workforce stability.

Recognizing such phenomenal growth potentials, Business Leaders are consistently exploring strategic approaches and methodologies to sustain and safeguard their time tested business processes and practices in their organization so as to ensure that such wealth of knowledge does not get diluted or lost in the process of organization successions and turnover of key staff or personnel. Besides that, in their quest towards becoming a major player in the global arena, Business Leaders also sees the needs to organize and codify their current business processes and practices in a systematic and strategic manner in preparation for internationally acclaimed certifications e.g. ISO9001, ISO9002, ISO14000, corporate governance, health & safety etc.

Responding to this critical needs, BASTION ENTERPRISE STRATEGIC TRANSFORMATION (BEST) program is specially and exclusively designed to support business enterprises in getting their time-proven business processes, practices and methodologies organized and strategically deployed within the shortest time frame minus the usual high costs of project consultancy.



Methodology

Applying the IPO - Input, Process & Output analytical approach and supported by the PPT - People, Process & Technology and PDCA - Plan, Do, Check & Act concepts, we will provide a holistic approach in analysing your organization's current state and provide a comprehensive blueprint for your organization's system and processes developments:







Resources ★

Humans, Machines, Equipment, Technology, Social and Organizational Systems etc.









Inside a process is a value adding **transformation** involving people and other resources ...

Output ★



- Products
- Services

Customer★







★ Opportunity To Measure

- Quantity
- Cost
- Quality
- Delivery Time



This PROGRAM Shall Be Implemented In 2 Phases:

Overall Organization diagnostic review of current state

PHASE 1

- Systematic study of existing policies, processes, workflows, documentations, controls mechanism etc.
- Performing gap analysis of current practices and recommending developmental interventions where current practices are not in place.
- Establishing a holistic Organization Framework & Blueprint for the way forward
 - Identifying the **PEOPLE** Agenda (Organization Design & Structure/Delegations of Authority/HR Policies
 & Procedures/Health, Safety & Security/Corporate Governance/Business Ethics/Compliance etc.)
 - ► Identifying the **PROCESSES** Agenda (Business Policies & Practices/Operational Workflows/ Procurement Management/Inventory Controls/Order Fulfilment/Logistics etc.)
 - Identifying the **PERFORMANCE** Agenda (Performance Measurement/KPI/CSF/Performance Appraisal/Competency/Talent Management etc.)
- The Framework together with its corresponding proposals shall be presented for Management consideration.
- Projected Timeframe : Between 2-3 months

This Phase is optional subject to Management's decision

PHASE 2

- Development and documentation of Policies/Procedures/Processes/Workflows etc. identified during Phase 1 above
- Application of current market trends and best practices benchmarking to enhance competitiveness
 and strategic advantages
- Workshops for key staff members in implementing the new system of operations
- Projected Timeframe: Between 6-9 months

Return On Investment (ROI)

- Simple, Hassle-free with effective results for strategic and tactical operations planning
- No complex or lengthy consulting engagement that snowballed into huge costs
 No hidden cost
- Cost structure designed and spread out to ensure effectiveness, feasibility and maximum Return On Investment (ROI)
- A good opportunity to review your business operations and processes; gearing towards becoming a major player in your respective industry
- A perfect groundwork preparation for certifications with internationally acclaimed accreditation bodies i.e. ISO
- Enhance Management Quality through On-Job-Training (OJT), Workshops and Coaching along the process



